

Transaction Id	Doc/Ref No	Transaction Type	Entry Number	Reporting Date
1731	5901	CHECK	1	1/1/2023
1731	5901	CHECK	2	1/1/2023
1733	5902	CHECK	1	1/2/2023
1733	5902	CHECK	2	1/2/2023
1734	14	JOURNAL ENTRY	1	1/2/2023
1734	14	JOURNAL ENTRY	2	1/2/2023
1732	71334	SALES RECEIPT	1	1/3/2023
1732	71334	SALES RECEIPT	2	1/3/2023
1732	71334	SALES RECEIPT	3	1/3/2023
1732	71334	SALES RECEIPT	4	1/3/2023
1735	5903	CHECK	1	1/7/2023
1735	5903	CHECK	2	1/7/2023
1736	71335	SALES RECEIPT	1	1/9/2023
1736	71335	SALES RECEIPT	2	1/9/2023
1736	71335	SALES RECEIPT	3	1/9/2023
1736	71335	SALES RECEIPT	4	1/9/2023
1737	5904	CHECK	1	1/10/2023
1737	5904	CHECK	2	1/10/2023
1738	71336	INVOICE	1	1/12/2023
1738	71336	INVOICE	2	1/12/2023
1738	71336	INVOICE	3	1/12/2023
1738	71336	INVOICE	4	1/12/2023
1739	5905	CHECK	1	1/12/2023
1739	5905	CHECK	2	1/12/2023
1740	5906	CHECK	1	1/15/2023
1740	5906	CHECK	2	1/15/2023
1741	71337	SALES RECEIPT	1	1/15/2023
1741	71337	SALES RECEIPT	2	1/15/2023
1741	71337	SALES RECEIPT	3	1/15/2023
1741	71337	SALES RECEIPT	4	1/15/2023
1741	5907	CHECK	1	1/15/2023
1741	5907	CHECK	2	1/15/2023



CASE STUDY

Learn how Strongbox has helped the Kroll team achieve their goal of improved margins with a tool that automatically delivers accurate data straight to Excel.

AT A GLANCE

GOALS

- Improve margins through automation initiatives
- Enhance quality with technology
- Adopt tools that are easy to use

BENEFITS

- Reduced labor time and costs
- Improved gross margins
- Better staffing and timing on deliverability



"I think that's what was attractive to our leadership team about Strongbox. It's not a whole system. It's Excel. We already have Excel. It's not that big of a change, and it's really easy to use."

Strongbox saves us time building workbooks and helps improve the quality of our work product. It helps us from a margin perspective and also from a timing perspective."

SCOTT ELSTON
Director, Transaction Advisory Services

THE PRACTICE

Kroll's Financial Due Diligence team has been providing quality advisory services for over 25 years. Scott Elston is a Director on that team tasked with improving and expanding on automation initiatives to ensure Kroll can deliver quality results for years to come.

THE OPPORTUNITY

Scott's team at Kroll was tasked with finding new technology that can help the firm grow into the future. "One of our objectives was to help improve our automation initiatives in an effort to enhance our work quality and margins."

In his search, Scott heard about Strongbox from a colleague.

"There's been a lot of automation stuff in the news recently, obviously, and we thought, 'how can we wait?' Another accountant in M&A told me that Strongbox was the greatest thing ever, so I decided to check it out."

THE RESULTS

"I think whenever you automate a process, as long as the automation is working as intended, you're going to remove that human element. You're going to have a more reliable result, more accurate result."

The exercise we looked at internally for deciding on whether to go with Strongbox was 'Is this change going to save us the same value of labor cost?'

And the answer, especially on the majority of our deals that use QuickBooks, is yes."

